



# Giaconda

## Giaconda 2004 'En Primeur' Offer Giaconda 2003 Cabernet Sauvignon McClay Rd by Giaconda 2003 & 2004

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2005 represents one of the most significant years in Giaconda's remarkable twenty-odd year history. Late last year owner Rick Kinzbrunner, one of Australia's most talented and enigmatic winemakers announced the double whammy that he would not release a 2003 Chardonnay, Pinot Noir and Shiraz under his Giaconda label. Instead the 2003 Pinot and Shiraz would be declassified and bottled under a label whose name is taken from the wineries postal address, Mc Clay Road. Furthermore his 2004 release would be offered to the trade and public 'En-Primeur', that is the wine would be sold via Giaconda's mailing list and selected wine merchants while the wine was sitting pretty in the barrel and would only be delivered when the wine had been bottled and ready to leave the winery.

To explain in more detail we have reprinted the following statement 'straight from the horse's mouth' and as it appeared in Giaconda's November 2004 newsletter:

*"There will be no Giaconda wines released this year except the Cabernet. We feel 2003 was not a year which gave us good enough quality for Giaconda wines as we have always kept our standards at the absolute highest level. As many of you know 2003 was an extremely hot year - one of the worst droughts for a long time with severe bushfires in January and February. The Cabernet being much later ripening basically escaped all this and this has given an excellent wine as generally we need hotter years to make great Cabernet.*

*The consequence of not releasing the 2003 has enabled us to do something we have thought about for a long time - to release a portion of the 2004 wines now 'en primeur'. Full details of this are included with the ordering information. I feel this system is a matter of trust and the fact that we have not released the 2003 should further reinforce your confidence in our wines. I will give brief barrel tasting notes below, but I can tell you 2004 is an impeccable vintage and the wines will be outstanding. Of course we have not forgotten that you will be paying for the wine well before you receive it and it will therefore be offered at a substantial price advantage to the later release"*



# McClay Road Offer

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Giaconda at half price? Excited... we are, so please read on.

Rick Kinzbrunner doesn't follow the crowd: he is an idiosyncratic and intensely passionate winemaker in the classical mould. Those few who have been lucky enough to drink his wines in full song often find it difficult to suppress their emotions when reliving their experiences vocally. The wines are, more often than not, extremely distinctive, beautifully crafted Australian wines that express their maker's passion for place and perfectionism.

The 03/04 Mc Clay Road wines - or the de-classified Giacondas as they will surely become known - offers Giaconda lovers a drip to tide them over until the 2004s are available and also the opportunity for us to turn new customers – both in term of availability and price – onto the joy of the Giaconda style. In fact you might term this a fantastic opportunity to practise your Giaconda tasting techniques!

*"We feel 2003 was not a year that gave good enough quality for Giaconda wines. Many of you would know that we have always aimed to keep our standard at the highest level. – Rick Kinzbrunner"*

Allocation is still limited, though not quite as tight as a regular Giaconda vintage and orders will be processed on a strictly 'First In' basis. These wines will not be available from Giaconda themselves, but only through fine wine merchants.

All McClay Rd wines are bottles with screwcap to ensure maximum quality and freshness – not to mention aging possibility.

**All McClay Rd wines available now.**

## 2004 Mc Clay Road Chardonnay

\$40 each or \$36 in dozen lots

Made from the 10 year old Nantua vineyard which normally supplies the label of the same name (though the Nantua is blended with Roussanne). And it's every bit as intense and complex as you might imagine from a wine that uses Giaconda Chardonnay as its mould. This is a truly fantastic Chardonnay.

## 2003 Mc Clay Road Pinot Noir

\$33 each or \$30 in dozen lots

We were particularly excited about the release of this Pinot. With such a terrific history as the Giaconda Pinot has, it was with some trepidation that awaited this, the first "lesser priced" Pinot from Giaconda. And we're impressed! This is an excellent Pinot, which displays many of the highly sought after Giaconda characteristics and subtle nuances. Still a little bottle shocked, but very good, and well suited to further bottle development.



## 2003 Mc Clay Road Shiraz

\$33 each or \$30 in dozen lots

Now for our money, given the tremendous quality of the Giaconda Shiraz's of late, this was the wine we expected to simply sing. And it does! Displaying all the hallmarks of a savoury Rhone wine, it really delivers. At the money, this wine is terrific value, and while not quite hitting the heights of the Giaconda Shiraz (and at half price you wouldn't expect it to either) it is something everyone should have.

# Giaconda 2003 Cabernet Sauvignon Offer

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As indicated at the beginning of this document, this is the only wine released under the Giaconda label from the 2003 vintage. Again, having not tasted this wine (yet) we have included Rick's tasting note below. As you'd expect though, and Rick's note confirm this, the warm year in 2003 has accentuated the fruit intensity and given the Cabernet some terrifically ripe tannins, which should stand it in great stead for the long haul. Mmmm, takes me back to the terrific 1990 Cab.

**Order now for delivery April 2005**

## **2003 Cabernet Sauvignon**

\$66 each and \$64 each in a dozen lot



Nose of cedar and soft black fruits. Obvious Cabernet, but the Merlot and Cabernet Franc portion gives a softer fruit overlay. Palate is extremely rich, quite soft but very long with supple acidity, powerful tannins and a touch of toasty oak. Classic Giaconda Cabernet.

# Giaconda 2004 En-Primeur Offer.

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In the absence of any olfactory experience of the 2004 wines in barrel (i.e. we haven't tasted with Rick, yet) we have included some brief tasting notes from the guy who knows, and loves Giaconda above all others, Rick Kinzbrunner.

**The 2004 Giaconda release will be available for collection/delivery in May 2006.**

## 2004 Chardonnay

\$105 each and \$96 each in a dozen lot



Racy yet very textural. Powerful nose with an interesting combination of fruit and mineral whilst the palate has extreme impact and focus. Signature Giaconda flavours of meal and hazelnut, great length and balance. This is all about concentration with great finesse. Don't miss this as it should turn out to be a real classic.

## 2004 Pinot Noir

\$76 each and \$69 each in a dozen lot



Colour is quite dense this year. Wild and exotic nose of dark fruits, sweet spice and undergrowth. Very rich silky palate yet with great backbone, strong tannin with balancing acidity. In my opinion this is the best Pinot we have made yet, very Burgundian in all aspects.

## 2004 Warner Vineyard Shiraz (includes 2% Roussanne)

\$76 each and \$69 each in a dozen lot



We will quote the following reviews of our 2002 Shiraz and can tell you the 2004 has all this with an even better style.

*"I am not sure I have ever had a better Shiraz from Victoria than Giaconda's 2002. It is a complete French style effort revealing notes of bacon fat, acacia flowers, blackberries and cassis along with terrific concentration a full bodied texture and a long heady superb finish. This gorgeous red should drink well for a decade or longer." 94 points. Robert Parker Jr*

## 2004 Cabernet Sauvignon

\$56 each and \$51 each in a dozen lot



Totally classic Cabernet.

Nose has powerful notes of cedar with hints of Cabernet leaf - though not at all in the green spectrum. Very tight structure with gripping tannins a feature of the palate. This is a real thoroughbred - long and composed. Although it will be somewhat approachable when young due to its impeccable balance, this one will easily go the long haul.



# Order Form

Because the 2004 Giaconda wines are yet to be bottled, Rick is offering us a unique choice. You have the option to select your closure – stelvin or cork! We are receiving a mix of the two (mostly stelvin) so below in the order section for the Giaconda wines (not the 2003 Cabernet though) please indicate your preferred closure. Depending upon demand we may or may not be able to fill your order with your desired closure. We will of course contact you to clarify in the event your selection is not available.

Wine	Price each	Dozen Price	Limit in bottles	Qty in bottles	Total
<b>McClay Road by Giaconda – Available now</b>					
2004 Chardonnay (screwcap)	40	36	-		
2003 Shiraz (screwcap)	33	30	-		
2003 Pinot Noir (screwcap)	33	30	-		
<b>2003 Giaconda – Delivered April 2005</b>					
2003 Giaconda Cabernet Sauvignon (cork)	68	64	6		
<b>2004 Giaconda En Primeur</b>					
Pay now and receive the wine in May 2006.					
<i>Please select your choice of closure here -&gt; Cork Stelvin</i>					
2004 Giaconda Chardonnay	105	96	12		
2004 Giaconda Chardonnay Magnum	295	n/a	1		n/a
2004 Giaconda Cabernet Sauvignon	56	51	6		
2004 Giaconda Warner Vineyard Shiraz	76	69	12		
2004 Giaconda Warner Vineyard Shiraz Magnum	250	n/a	1		n/a
2004 Giaconda Pinot Noir	76	69	12		
				<b>Sub Total</b>	
				<b>TOTAL</b>	

Name \_\_\_\_\_ Contact Phone Number \_\_\_\_\_

Address \_\_\_\_\_

Credit Card \_\_\_\_\_ Expiry Date \_\_\_\_\_